

SALES & MARKETING REP



Frontlink Inc. is an innovative Canadian owned and operated company that imports and markets state of the art European Farm Machinery for the growing of Organic and Conventional Farms across Canada.

We are currently looking for a very self motivated person who wants to be on the leading edge of new farm technology in promoting cultivation (camera guidance systems) weeding and seeding of organic and conventional machinery for maximum productivity and weed control

CANDIDATE POSITON INVOLVES:

- A passion for the agricultural industry
- Dedicative customer service and consultative marketing skills. Build personal relationships with dealers, sales personnel and farmers
- Increase sales and market share
- Must attend dealer and farmer open houses, field days and sales training sessions
- Must attend shows and travel alone if necessary
- Visit all dealers and farmers who have purchased a unit, a minimum of 1 time per year (Good bonding with customers is an asset)
- Travel 10 +/- weeks per year
- In peak seasons work longer and help with setup of Dal-Bo/Homburg/Einbock machinery and demo's etc.
- Must assist with parts, service and warranty department as needed
- Must be VERY NEAT AND TIDY (Promote professional company image)

SKILLS REQUIRED:

- Individual needs a high degree of sales skills and motivational skills
- Infield setup with dealers and farmers is a must. Knowledge of mechanics is an asset
- Must have a Valid G license or equivalent
- Must be a very responsible individual, and a forward thinker. Leadership skills will be needed
- Very diligent with follow ups with dealers and farmers
- Must be diligent with sending out quotes to dealers and farmers in software system

Frontlink offers very competitive compensation packages with health benefits.

To apply for this position, please submit your resume with a cover letter to Henri Scholten at hischolten@frontlinkinc.com